

PERSONAL INFORMATION

Serhan Yücel



 Turkish Airlines Inc. Headquarters, 8 th Floor, Ataturk Airport, 34149 Istanbul ((Turkey))

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 snyucel@gmail.com

Sex Male | Date of birth 9 Jul 1975 | Nationality Turkish

PREFERRED JOB

aviation

WORK EXPERIENCE

9 Jan 2004

Specialist Commercial Agreements and International Relations; Turkish Airlines Inc.

Turkish Airlines Inc.

Turkish Airlines Inc. Headquarters, 8 th Floor, Ataturk Airport, 34149 Istanbul (Turkey)

I am responsible of the conclusion, execution and as the case may be the termination of the bilateral and multilateral international commercial aviation agreements between Turkish Airlines Inc. (TK) and other airlines. I am also responsible of the continuation and development of the relations of TK with the relating aeronautical departments of the Turkish State such as The Ministry of Foreign Affairs and The Directorate General of Civil Aviation by official correspondence and meetings. While fulfilling my responsibilities, I have attended several important milestones for TK such as the integration to Star Alliance and also major international civil aviation meetings; and am still attending them. Consequently, I have been experienced on the negotiation of international civil aviation and commercial agreements, and thus I have achieved the conclusion of disputes regarding the interpretations of the agreements which caused the claims of considerable amounts due the contractual agreements, mainly in favor of TK.

Business or sector Aviation

Mar 2013–Present

Specialist Media Relations Turkish Airlines

- International Media Relations of TK on executive basis, including the top management (CEO and Chairman)
- Media Relations with IATA, AEA, Star Alliance and Relevant Turkish Official Departments
- Includes also the preparation/organization of press releases, Media meetings, Media trips on behalf of TK and interviews with the relevant executives of TK.
- Building positive relations with the media, involving prompt action to furnish consistent and credible information to public.

EDUCATION AND TRAINING

29 Sep 2013–18 Aug 2015

M.Sc. in Air Transport Management

Istanbul Technical University, Istanbul (Türkiye)

21 Jan 2013–Present

PhD in Political Sciences

Istanbul Bilgi University, Istanbul (Türkiye)

2008–2010

MA, Law of War and Operations

ISCED 6

Turkish General Staff War Colleges Command Strategic Research Institute Law of War and Operations Department

Yenilevent, 34334 Istanbul (Turkey)

Strategical analyse on the international conflicts, development of the capability of negotiation

1995–2000 **BA, International Relations**

ISCED 6

Galatasaray University
Ortakoy, 34357 Istanbul (Turkey)

To negotiate, contract, execute and terminate international agreements, to analyse international relations.

PERSONAL SKILLS

Mother tongue(s) Turkish

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
French	C2	C2	C2	C2	C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Communication skills

I consider myself as analytical, decisive, responsible, efficient, patient, open to learn, adopting in principle to work, for new developments and always enjoying results-oriented work.

My work ethic is based on the result-oriented action and the achievement of definite result while thinking analytically and not abstaining to take the initiative. I assume that it will not be possible to achieve a professional development and to create an added value without facing difficulties and unusual circumstances, and finally without being able to go beyond them. The moral pleasure which will be obtained consequently is an asset of crucial importance for myself.

With the help of my characteristics, I am sure that I could aim and effectuate the fulfillment of my responsibilities under any circumstance. Thus, I should be beneficial to both myself and the organization I am working for.

Organisational / managerial skills

Expreience in the internal coordination for the determination of the opinion of the Organisation working in, which will be subject to the negotiation with other organisations.

Digital competence

- Good command of Microsoft Office™ tools (Word™, Excel™ and PowerPoint™);
- Basic knowledge of Microsoft Office™ Project
- Basic knowledge of graphic design applications (Adobe Illustrator™, PhotoShop™).

Other skills

Fishing, Collecting Antique Books and Collectible Vinyls, Practising Aikido

Driving licence

B

ADDITIONAL INFORMATION

Academical Publication:

Unpublished Thesis wrote in 2010, in the framework of the Masters Program of Law of War and Operations Department of Turkish General Staff War Colleges Command Strategic Research Institute Law of War and Operations Department: "The Analyze of the Participation of Turkey to the Single European Sky (SES) Planned to be Implemented by the EU, in the Context of the Current

International Agreements and the Aegean Crises with Greece.”

Military Information:

I have completed my military service as reserve officer (French Interpreter) at the General Staff Headquarters of Turkish Armed Forces in 2003.

Marital status:

Married, a son (18 months old)

References:

References supplied on request

My languages scores in English and French are as follows:

English:

ETS TOEFL Internet Based Test Examinee Score Report for the Test of English as a Foreign Language

Test Date: 21 Nov 2009,

Total Score: 95

French:

Republique Française Ministère de L'Education Nationale Commission Nationale du DELF et du DALF,

Attestation de Reussite

Unité: A5 Civilisation Française et Francophone

Session: 2004-05-G, à Centre Culturel de Cooperation Linguistique (Istanbul)

Resultat: 14 (note finale/20)

Unité: A6 Expression Spécialisée Civilisation Française et Francophone

Session: 2004-05-G, à Centre Culturel de Cooperation Linguistique (Istanbul)

Resultat: 17,50 (note finale/20)