

MURAT ÇİMEN

Göztepe Mah. Göksu Evleri Sit. Palmiye Cad. C12 Blok No:9 D: 9 Anadolu Hisarı ♦ 34829 Beykoz-İstanbul TURKEY ♦
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Business Plan Development ~ Cooperation with International Companies ~ Strategic and Financial Planning ~ Tailor Made Financial and Structured Solutions ~ Privatizations, Merger & Acquisitions, Financial and Organizational Restructuring

A highly experienced Executive who has demonstrated the ability to cooperate with national and international teams of professionals to new levels of success in a variety of highly competitive bidding process or new business opportunities. Strong technical and business qualifications with an impressive track record of more than 15 years of hands-on experience in strategic planning, business development, project management, privatization, M&A's, financial restructuring and planning, creating tailor made solutions for projects and companies to maximize the cash flow and profit, financial and accounting reports monitoring, tax planning and related issues. Proven ability to successfully analyze organizations, projects or investments critical issues, identify areas and potential opportunities, and develop innovative solutions for enhancing competitiveness, increasing revenues, and emerging comparative advantages and acting as CBDO (Chief Business Development Officer) of Nuro Holding.

Strong technical and business knowledge and background, able to identify critical issues and find creative solutions, good at human relations, strategic planning and people management

RECENT ACCOMPLISHMENTS

- Successfully formed refinancing and hedging (IRS) structure of Gebze-İzmir Project which is USD 5,0 billion with the eight Turkish Banks and one Foreign Bank.
- Successfully formed financial and hedging (IRS) structure of Phase IIA of Gebze-İzmir Project and accomplished financial close as USD 600 million with the eight Turkish Banks.
- Successfully formed financial and hedging (IRS) structure of Phase I of Gebze-İzmir Project and accomplished financial close as USD 1,4 billion with the eight Turkish Banks.
- Finalized the successful BOT bidding process of Gebze-İzmir Highway Project as USD 6,3 billion Project Cost. Successful offer was 22 years 4 months and average annual turnover of the Project is USD 1,2 billion. Prepared all structure, finance and evaluation Works.
- Sale of Mey Shares to Texas Pacific group as USD 1 billion which provided enormous equity IRR for Nuro, Özalın, Limak and Tütsab.
- Successfully and innovatively structured Mey take over in terms of tax, operation and financial efficiency with the successful financial facility as USD 250 million from İş-Ak-Garanti consortium.
- Completed privatization process of Tekel Alcoholic Beverages as successful bidder with offer as USD 292 million.

PROFESSIONAL EXPERIENCE

NUROL INVESTMENT BANK, İstanbul, Turkey

1999- Present **Senior Executive Vice President and Deputy CEO**

- Responsible for Investment Banking, IT and H&R divisions of Nurobank. Mainly worked on Privatizations, M&A's, Corporate and Treasury Guaranteed Finance Facilities, Financial and Organizational Structuring, Tailor-Made Financial, Structural and Tax Solutions.
- Worked on especially huge size projects as Project Leader for Nuro Group and other customers.
- Cooperation with national and international companies in the projects.
- Major Projects and Accomplishments;

- ✓ Ankara Sheraton Congress Center and Apart Hotel (Project size : USD 25 Million)
- ✓ Privatization of Motorways and Bridges (Project size : USD 5.720 Million)
- ✓ 3. Bridge BOT Tender (Project size : USD 2.500 Million)
- ✓ Gaziantep Hospital BOT Tender (Project size : TRL 1.500 Million)
- ✓ DHMİ Çukurova Airport Project (Project size : EUR 360 Million)
- ✓ Toroslar EDAS Privatization (Project size : EUR 1.165 Million)
- ✓ Light Railway Transportation Project (Project Size : USD 635 Million)
- ✓ Çamlıbel Edaş Privatization (Project Size : USD 258,5 Million)
- ✓ TOKİ Tender for The Land of Ali Sami Yen Stadium (Project Size : TRL 416,5 Million)
- ✓ Emlak GYO Tender for Ayazağı Land Project (Project Size : TRL 1.203,2 Million)
- ✓ Emlak GYO Tender for Habipler Land Project (Project Size : TRL 424 Million)
- ✓ Hilton Batumi Hotel Financing Facility (Project Size : USD 67,5 Million)
- ✓ Solar Cell Investment Project (Project Size : USD 635 Million)
- ✓ Yeşilirmak and Osmangazi EDAŞ Privatization (Project Size : USD 926,5 Million)
- ✓ Trakya Electricity Generation and Trade Inc. M&A
- ✓ Ceyhan HEPP Project Refinancing Facility (Project Size : USD 135 Million)
- ✓ BAŞKENTGAZ Privatization (Project Size : USD 1.600 Million)
- ✓ SDIF tender for ATV-Sabah Media Companies (Project Size : USD 1.100 Million)
- ✓ TCK Real-Estate Privatization (Project Size : USD 750 Million)
- ✓ The Privization of Queen Alia Airport (Jordan) (Project Size : USD 493 Million)
- ✓ Stake Sale of Renaissance Antalya Beach Resort Hotel (Project Size : USD 35 Million)
- ✓ Iğın Sugar Factory Privatization (Project Size : USD 100 Million)
- ✓ ERDEMİR Privatization (Project Size : USD 2.200 Million)
- ✓ Marmaray Project Hedging Transaction (Project Size : USD 230 Million)

INTERBANK, İstanbul, Turkey

1996 – 1998 **Senior Account Manager in Corporate Banking**

- Responsible for Financial Analysis, Credit Evaluation and Credit Assignment of big and middle size companies of Main, Denizli, İzmit, Dudullu, Gaziantep, Ankara Branches.
- Credit portfolio size was approximately USD 300 million.

EDUCATION

Ph.D. in Strategy and Strategic Researches, (2011)
TURKISH WAR COLLEGE, İstanbul, Turkey

Ph.D. in Civil Engineering, (2004)
BOĞAZIÇI UNIVERSITY, İstanbul, Turkey

Master of Business Administration, (1997)
BOĞAZIÇI UNIVERSITY, İstanbul, Turkey

Master of Science in Civil Engineering, (1996)
İSTANBUL TECHNICAL UNIVERSITY, İstanbul, Turkey

Bachelor of Science in Civil Engineering, (1993)
İSTANBUL TECHNICAL UNIVERSITY, İstanbul, Turkey (Third Person in Graduation List of Faculty)

PUBLICATIONS

- Book:
 - ✓ Turkish Economic Policies and External Dependency, Murat Çimen and Hasan Saygın, Cambridge Scholar Publishing, 2013.
- Articles:
 - ✓ Ulaştırma Projeleri Finansmanı İçin Bir Model Önerisi: Kamu-Özel Sektör Ortaklığı İle Yap-İşlet-Devret, Murat Çimen, Suat Teker, Dilek Teker, İşletme Araştırmaları Dergisi, Cilt:5, Sayı:1, Sayfa:116-129, 2013.
 - ✓ Cumhuriyet Dönemi Türkiye Ekonomisi, Dünyü, Bugünü ve Yarını, Murat Çimen, Jeopolitik, Yıl:7, Sayı: 59, Sayfa:50-69, Aralık, 2008.

PERSONAL DETAILS

- Fluent in English
- Birth Day: 20.02.1972
- Driving Licence : B Class
- Marital Status : Marriage
- Military Service : Completed (Lituenant in Naval Forces)